

- 1. Please provide the company names of the incumbent contractors, contract numbers, and dollar value of the existing contracts. If possible please provide the timeframe that the dollar value represents.**

We have historically been using FAR 13 Blanket Purchase Agreements for this requirement.

Each BPA lasted for a total period of 5 years, and pricing is outlined in the appendix at the end of this document.

Contractor	BPA Number
Carl Zeiss	VA260-BP-0102
Vision Ease	VA260-BP-0078
Younger	VA260-BP-0120
Deschutes Optical	VA260-BP-0101
X-Cel Optical	VA260-BP-0175
Central Optical	VA260-BP-0081
Epic Labs	VA260-BP-0160

- 2. What is the period of performance for this contract?**

This solicitation is for multiple-award FAR 13 Blanket Purchase Agreements, which are not contracts in the strict sense of the definition of the term. The length of the ordering period is 12 months, or until the aggregate value of orders placed against the BPA has reached the maximum established value of the BPA, whichever comes first.

- 3. If the period of performance is greater than 1 year, should the offeror propose prices for each option year of the contract or will that be negotiated at the exercise of each option?**

The period of performance is not anticipated to exceed one year, and no options are included. Although unlikely, it not unforeseeable that there may be a need to extend the BPAs at the end of their terms. In this event, an extension will be processed as a supplemental agreement to the BPA, requiring both the contractor and the government to agree to the terms of the extension.

- 4. Will any preference be given to SDVOSB or VOSB?**

No preference will be given to SDVOSB or VOSB concerns for the award of a BPA. However, preference may be given when placing calls against the BPAs. Note that this solicitation advertises that multiple BPAs will be awarded.

- 5. The line item description in section B.3 on page 9 of the solicitation mentions “frames” while the solicitation is for “lenses”. Is this a mistake?**

Yes, this is a mistake. The line item description in the BPAs awarded as a result of this solicitation will be corrected.

- 6. Who are the lens suppliers under the previous contracts?**

See the answer to question #1, above.

7. Can you provide me with a list of lenses used in the current contract and their respective lens material, lens designs and power range used in current contract?

The previous Blanket Purchase Agreement price lists were priced based on lens style, and did not specify brand names. We are attempting to change this practice with these new Blanket Purchase Agreements. Please see the appendix to this Q&A document for previous pricing and descriptive information that was used in each BPA.

8. Can you provide me with the current contract prices?

The appendix at the end of this document outlines the minimum, maximum, and average prices for the lens types we have historically included in our BPAs.

9. The solicitation mentions that past performance questionnaires must be submitted with my response, but I don't see a template. Where do I find the questionnaire?

The past performance questionnaire has been uploaded to FBO in the second amendment to the solicitation.

10. Lenses may be of any size or power, of the lens types listed on page 27, except for glass, correct?

You are partially correct. Lenses may be of any size, any power, and any type. The list of lens types is just a starting point to get you pointed in the right direction of the types of lenses we buy most often. You can offer more lens types than what is specified. As with any ordering contract or blanket purchase agreement, there's no guarantee that the government will actually order each item. But that doesn't mean they can't be made available on a BPA.

11. On page 21 of the solicitation, there is a small excerpt that mentions the Government may consider including pricing in a BPA for value-added services. I also noticed in the same section that prospective contractors may not quote glass lenses. Would the Government consider value added services for glass lens finishing?

Yes, we would consider including value added services for contractors to furnish finished glass lenses. While our lab does not have the capability to process glass lenses in-house, it does occasionally have requests for glass lenses that must be out-sourced. While we won't accept glass lens blanks, we may accept finished glass lenses.

Appendix 1: Current BPA Pricing

Note: Blank spaces indicate no pricing information for these items were included in the previous BPAs.

Description	Unit	70-72 Blank			75-80 Blank		
		Min	Max	Average	Min	Max	Average
Single Vision Finished							
CR39	Pair						

Lenses

Coated		\$3.40	\$5.80	\$4.60	\$4.20	\$18.00	\$10.03
Uncoated		\$2.10	\$4.80	\$3.45	\$3.00	\$15.00	\$7.90
Antireflective Coating					\$26.00	\$52.00	\$39.00
Photochromic Gray		\$23.06	\$34.00	\$28.53	\$74.00	\$74.00	\$74.00
Polycarb	Pair						
Antireflective Coating		\$4.48	\$4.48	\$4.48	\$4.30	\$5.50	\$4.90
High Index 1.60	Pair	\$19.18	\$19.18	\$19.18			
High Index 1.67	Pair	\$29.92	\$29.92	\$29.92			
Single Vision, Semi-Finished							
CR39	Pair						
Coated		\$2.70	\$9.24	\$5.15	\$4.10	\$18.00	\$10.57
Uncoated		\$1.80	\$7.82	\$4.31	\$2.70	\$15.00	\$6.93
CR 39 Photochromic	Pair						
Gray		\$20.09	\$51.50	\$35.80	\$21.00	\$30.00	\$25.50
Brown		\$20.99	\$51.50	\$36.25	\$21.00	\$30.00	\$25.50
CR 39 Polarized	Pair						
Gray					\$12.50	\$19.90	\$15.13
Brown					\$12.50	\$19.90	\$16.20
Polycarb	Pair	\$3.20	\$3.30	\$3.25	\$3.40	\$4.90	\$4.15
Poly Aspheric	Pair	\$3.20	\$3.20	\$3.20	\$3.40	\$9.54	\$6.47
Poly Photochromic	Pair						
Gray					\$24.00	\$31.93	\$28.31
Brown					\$25.00	\$31.93	\$28.64
Poly Aspheric Photochromic	Pair				\$24.00	\$24.00	\$24.00
Poly Polarized	Pair						
Gray					\$19.00	\$32.00	\$24.33
Brown					\$19.00	\$32.00	\$25.50
Hi-Index	Pair						
1.55		\$14.60	\$25.30	\$19.95	\$10.00	\$16.30	\$13.15
1.60		\$19.98	\$19.98	\$19.98			
1.67		\$32.00	\$32.00	\$32.00	\$29.50	\$29.50	\$29.50
Hi-Index Photochromic	Pair						
1.55					\$41.40	\$50.50	\$46.27
1.60					\$51.50	\$51.50	\$51.50
1.67		\$35.32	\$49.44	\$42.38	\$29.50	\$29.50	\$29.50
Bifocal, FT-28 Semi-Finished							
CR 39	Pair						
Coated		\$2.70	\$8.86	\$5.02	\$4.54	\$38.00	\$15.41
Uncoated		\$1.90	\$7.46	\$4.24	\$3.10	\$35.00	\$11.06
CR 39 Double D28	Pair						
Coated					\$29.84	\$31.00	\$30.42
Uncoated					\$31.84	\$31.84	\$31.84

Lenses

CR 39 Photochromic	Pair						
Gray		\$54.50	\$54.50	\$54.50	\$31.80	\$54.50	\$38.32
Brown					\$31.80	\$54.50	\$38.32
CR 39 Polarized	Pair						
Gray					\$21.50	\$26.70	\$24.10
Brown					\$23.50	\$26.70	\$25.10
Polycarb	Pair				\$5.00	\$6.34	\$5.67
Poly Photochromic	Pair						
Gray							
Brown							
Poly Polarized	Pair						
Gray							
Brown							
Hi-Index	Pair						
1.55					\$13.00	\$20.95	\$17.65
1.60							
1.67					\$40.50	\$53.00	\$46.75
Hi-Index Photochromic – 1.55	Pair				\$60.60	\$62.00	\$61.30
Bifocal, FT 35 Semi-Finished							
CR 39	Pair						
Coated		\$5.50	\$10.96	\$7.32	\$6.50	\$46.00	\$18.05
Uncoated		\$3.80	\$9.34	\$6.10	\$4.50	\$43.00	\$13.08
CR 39 Double D35	Pair						
Coated					\$46.00	\$46.00	\$46.00
Uncoated							
CR 39 Photochromic	Pair						
Gray		\$60.70	\$60.70	\$60.70	\$37.00	\$49.00	\$42.00
Brown					\$37.00	\$49.00	\$43.00
CR 39 Polarized	Pair						
Gray					\$33.00	\$33.00	\$33.00
Brown							
Polycarb	Pair				\$7.50	\$7.50	\$7.50
Poly Polarized	Pair						
Gray							
Brown							
Hi-Index 1.55	Pair				\$16.00	\$30.00	\$24.00
Hi-Index Photochromic 1.55	Pair	\$70.00	\$70.00	\$70.00	\$66.00	\$66.00	\$66.00
Bifocal, Round 22 and 24							
CR 39 Round	Pair	\$4.61	\$4.61	\$4.61	\$7.00	\$15.50	\$11.70
Executive Bifocals and Trifocals							
CR 39 Executive Bifocal	Pair						
Coated					\$16.30	\$16.30	\$16.30

Lenses

Uncoated		\$9.63	\$16.70	\$13.17			
Executive Trifocal	Pair	\$21.12	\$28.00	\$24.56			
Trifocal, 7 X 28 Semi-Finished							
CR 39	Pair						
Coated		\$7.10	\$12.90	\$9.20	\$8.50	\$54.00	\$21.37
Uncoated		\$4.70	\$9.40	\$7.10	\$6.10	\$51.00	\$16.34
CR 39 Photochromic	Pair						
Gray		\$60.50	\$60.50	\$60.50	\$42.50	\$54.50	\$46.73
Brown		\$60.50	\$60.50	\$60.50	\$42.50	\$54.50	\$48.50
CR 39 Polarized	Pair						
Gray					\$42.00	\$43.70	\$42.85
Brown					\$42.00	\$42.00	\$42.00
Polycarb	Pair				\$10.20	\$10.20	\$10.20
Poly Polarized	Pair						
Gray							
Brown							
Hi-Index 1.55	Pair				\$30.00	\$30.00	\$30.00
Hi-Index Photochromic 1.55	Pair	\$76.76	\$76.76	\$76.76	\$71.26	\$71.26	\$71.26
Trifocal, 8 X 35 Semi-Finished							
CR 39	Pair						
Coated		\$9.30	\$9.30	\$9.30	\$10.50	\$10.50	\$10.50
Uncoated		\$6.30	\$8.30	\$7.30	\$9.00	\$29.00	\$15.82
CR 39 Photochromic	Pair						
Gray		\$74.00	\$74.00	\$74.00	\$60.00	\$67.50	\$63.75
Brown					\$67.50	\$67.50	\$67.50
CR 39 Polarized	Pair						
Gray							
Brown							
Polycarb	Pair				\$20.00	\$20.00	\$20.00
Poly Polarized	Pair						
Gray							
Brown							
Hi-Index 1.55	Pair				\$40.00	\$44.00	\$42.00
Hi-Index Photochromic 1.55	Pair	\$80.00	\$80.00	\$80.00	\$76.26	\$76.26	\$76.26
Progressive Semi-Finished							
CR 39	Pair				\$8.00	\$28.50	\$13.80
CR 39 Photochromic	Pair						
Gray		\$55.00	\$55.00	\$55.00	\$47.74	\$48.76	\$48.25
Brown					\$48.76	\$48.76	\$48.76
CR 39 Polarized	Pair						
Gray					\$40.00	\$43.70	\$41.85
Brown					\$40.00	\$43.70	\$41.85

Lenses

Polycarb	Pair				\$7.00	\$19.00	\$15.00
Poly Photochromic	Pair						
Gray					\$35.00	\$61.53	\$51.82
Brown					\$36.00	\$58.92	\$47.46
Poly Polarized	Pair						
Gray		\$45.50	\$45.50	\$45.50	\$29.00	\$42.00	\$35.50
Brown		\$45.50	\$45.50	\$45.50	\$29.00	\$42.00	\$35.50
Hi-Index 1.55	Pair						
Clear					\$18.00	\$35.00	\$24.67
Photochromic					\$61.00	\$61.00	\$61.00
Hi-Index 1.60	Pair						
Clear							
Hi-Index 1.67	Pair						
Clear					\$47.50	\$52.50	\$50.00
Photochromic					\$76.00	\$80.00	\$78.00